Cummings Associates

Projections for the

Likely Gaming Revenues of

Marvel Gaming, LLC

("Marvel Wellington")

DRAFT

Projections for Likely Gaming Revenues of Marvel Gaming, LLC ("Marvel Wellington")

Exhibit 1 presents a full set of Baseline projections ("most likely future" scenario regarding competition, including other facilities in Kansas) with Marvel's Wellington property highlighted in light yellow. I have developed these projections assuming a *representative* selection of facilities in the other gaming zones so as to capture their (very modest) impacts on each property that I examine here. I have also assumed the specific location, size and configuration of the casino facility proposed by Marvel.

Under this scenario, Marvel's Trailhead casino near Wellington is projected to obtain total annual gaming revenues of \$130.2 million. (This compares with Penn Sumner, also near Wellington, at \$123.5 million, and Harrah's Mulvane at \$174 million.)

As in my previous report, these projections are presented as of "maturity," a.k.a. "stabilized operations," in terms of 2007 dollars. To get to then-year dollars, I would assume escalation of 2.5% per year. This reflects nominal income growth / inflation at two percent per annum plus adult population growth averaging 0.5% per year.

In 2014, for example, my projections would equate to \$154.7 million in gaming win. This compares with Marvel's projection of \$251.1 million in slot and table gaming revenues for its Fiscal Year 3. (I have omitted the \$7.1 million that Marvel projects for poker revenues from this comparison.)

A new addition to this type of exhibit is presented at the bottom. On the first line are projections for the spending of all the residents of Kansas on gaming, first at Kansas casinos, then to casinos in other states, and finally in total. The second line indicates the estimated spending of the residents of other states *at* the gaming facilities of Kansas. Kansas's "balance of trade" can be found by netting the diagonal entries: in this case, \$199 million spent by Kansans in nearby states versus \$195.6 million spent by others in Kansas, resulting in a net outflow of \$3.4 million from the State of Kansas.¹

Exhibit 2 presents detail for the sources of consumer spending at each facility in Kansas.

Exhibit 3 presents corresponding detail regarding visitation.

Exhibit 4 presents a graphic comparison of my projections versus those of the proponent. I have inflated my 2007-dollar projections by the aforesaid 2.5% per year, and ignored partial years

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¹ Ignoring, as before, minor amounts spent in Nevada, Atlantic City, on cruise ships, etc. For these calculations I have also assumed that all the "drive-by" revenues at the facilities on Interstate Highways derive from the residents of other states, though some portion will indeed likely come from Kansans.

of operation (as well as all receipts from poker and other non-banked card games, which are projected by Marvel to rise from \$6 million to \$7.9 million over this period).

Exhibit 5 is similar except that my projections have been inflated at the rate that the proponent appears to assume for "organic" growth in the outyears. For Marvel, this is 5%. I have done this in order to maximize comparability with the applicant by removing this source of difference between our projections. I believe, however, that the 2.5% rate is more appropriate. There are very few markets in the Midwest where total gaming receipts increased at a greater rate in the *good* years prior to 2007 without substantial additions to capacity or major renovations that improved quality. When everything else remained equal, most markets in the Midwest grew 2-3% per year in the early 00s, so I believe that is the most reasonable assumption for the future – *after* we recover from the current recession.

Section A then provides detail regarding my analyses and projections "as was" in 2007, i.e., with no change in competition from that year – aside from a representative selection of gaming facilities elsewhere in Kansas. I think most of the proponents would have assumed some such competition (which, however, likely had less impact on their projections than it does on mine).

Section B provides further detail regarding my Baseline projections. It is from this section that the leading Exhibits 1, 2 and 3 were extracted (duplicated here as B-3, B-3A, and B-3B, respectively).

Comparisons of various types are presented in **Section C**. The three casinos proposed for Sumner County are compared against each other at a "standard size" so as to extract the differences due to location alone. As indicated in Exhibit C-4, this leaves Harrah's Mulvane with a substantial advantage over either of the two facilities proposed near Wellington. And for each proponent, I have matched their own projections with my model so as to determine the effective "power rating" that they implicitly assert. As of what looks to me like the first full year of stabilized operations, Harrah's slot projections weigh in at 123, Penn Wellington's at 131, and Marvel's at 134. These are all unusually high. (Penn Cherokee is actually the least aggressive, at 116-126.)

Section D presents my "low" projection, and **Section E** my "high" (formerly "downside" and "upside," respectively. I changed the names so as to reduce impressions that they may represent either a floor or ceiling.)

I also present corresponding detail from the separate slot and table models that combine to yield my projections in total. The zone in which this disaggregation really matters is the Southeast: I'm projecting table revenues to be strong there due to the absence of craps, roulette, and banked table games at the casinos of Oklahoma. This also has positive impacts here in the South-Central Zone, but to a much more modest extent. If Oklahoma table players always had to

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² Through Marvel's Fiscal Year 5. Marvel testified in Belle Plain that they used 3% for the following years when comparing their 15-year projections against those of the other applicants.

pay an ante, Kansas games would be substantially more attractive, but as we saw at Downstream last week, that's not necessarily the case. Downstream (and at least one other Oklahoma casino) appear to be foregoing the antes in order to build their business. I presume that the Oklahoma casinos nearest the South-Central Zone would do the same when faced with competition from Trailhead or any other new casino here.

I had also formerly assumed that the table situation in Oklahoma would reduce the power ratings of their slots by five points when "real" table games appeared in Kansas. I'm now assuming just two points for this effect, so there is little (additional) benefit for Trailhead other than the superiority of its table games in their own right.

In sum, my projections for the casino that Marvel has proposed near Wellington are substantially lower than Marvel's own, and also lower than my projections for the facility that Harrah's has proposed near Mulvane.³ Based on my experience and my analyses of other markets, my gravity models indicate that other things being equal, Harrah's location roughly 11 minutes closer to the vast majority of the population in the market would elicit considerably more consumer spending than either of the locations proposed at Wellington.

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³ The models indicate that Marvel's gaming revenues would likely exceed Penn National's primarily due to its larger size: 2,000 slots and 65 table games versus 1,500 slots, at the outset, and 40 table games for Penn.

Cummings Associates

Projections for the

Likely Gaming Revenues of

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("Marvel Wellington")

Exhibits

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(Similar sets of exhibits follow for slots and tables)

Exhibit 1: Gaming Revenue Projections (\$mn / 2007\$)

Marvel Wellington Baseline

G	aming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
	Woodlands	800	95	\$25.3	\$87	\$25.3
	KCK Speedway	3,000	102	\$191.9	\$175	\$233.5
	KCK Stateline					
	KCK Middle					
	Camptown	600	102	\$24.1	\$110	\$24.1
	Penn Cherokee	900	102	\$26.1	\$79	\$32.0
	Harrahs Mulvane					
	Penn Wellington	0.000	440	0444 5	0.450	0 400 0
	Marvel Wellington	2,000	110	\$111.5	\$153 \$120	\$130.2
	Dodge City	800	112	\$34.9 	\$120	\$39.8
	Subtotal Kansas Taxable	8,100		\$413.9	\$140	\$485.0
	KCK 7th Street	450	78	\$13.8	\$84	\$13.8
	4 Northeast KS Natives	3,293	117	\$145.6	\$121	\$163.3
	Total Kansas	11,843		\$573.3	\$133	\$662.0
	memo: Northeast Zone	3,800		\$217.3	\$157	\$258.9
	memo: Southeast Zone	1,500		\$50.2	\$92	\$56.2
	memo: South Central Zone	2,000		\$111.5	\$153	\$130.2
	Argosy Riverside	1,969	97.2	\$113.7	\$158	\$124.3
	IOC KC	1,330	80.9	\$56.2	\$116	\$60.7
	Harrahs NKC	1,783	103.5	\$131.3	\$202	\$149.0
	Ameristar KC Sugar Creek	3,012	98.6	\$172.6	\$157	\$193.7
	Subtotal KCMO	8,094		\$473.8	\$160	\$527.7
	Subtotal Reivio	0,094		φ473.0	φ100	φυ21.1
	Greater KC Total	12,344		\$704.9	\$156	\$800.3
	Greater Joplin Total	9,463		\$196.0	\$57	\$210.5
	Greater Wichita Total	6,632		\$192.4	\$79	\$213.6
	Total Casino Spending	:	to Kansas	to Others	Total KS	
	from Kansas (\$mn) from Others (")		\$466.4 \$195.6	\$199.0	\$665.5	

Exhibit 2: Detail for Sources of Consumer Spending (\$000)

Marvel Wellington Baseline

	Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	Penn Cher	Harrhs Mul	Penn Well'	Marvel Wel	Dodge
Number of Slots Power Rating Win/Slot/Day	8,100	800 95 \$87	3,000 102 \$175			600 102 \$110	900 102 \$79			2,000 110 \$153	800 112 \$120
Kansas Tourists Kansas Locals	\$17,299 329,554	\$379 \$15,914	\$4,688 152,755			\$644 \$16,633	\$816 4,517			\$6,981 107,428	\$3,791 32,306
Kansas Total	\$346,853	\$16,293	\$157,444	\$0	\$0	\$17,277	\$5,334	\$0	\$0	\$114,409	\$36,097
Missouri Tourists Missouri Locals	\$13,298 92,994	\$663 \$8,157	\$8,289 62,454			\$1,139 \$4,842	\$1,617 17,541			\$1,533 0	\$58 0
Missouri Total	\$106,292	\$8,820	\$70,743	\$0	\$0	\$5,980	\$19,158	\$0	\$0	\$1,533	\$58
Okla + Ark Tourists Okla + Ark Locals	\$7,981 8,115	\$25 \$0	\$925 0			\$472 \$359	\$1,253 3,781			\$3,852 3,508	\$1,454 467
Okla + Ark Total	\$16,096	\$25	\$925	\$0	\$0	\$832	\$5,033	\$0	\$0	\$7,360	\$1,921
Iowa	\$1,873	\$93	\$1,706	\$0	\$0	\$8	\$14	\$0	\$0	\$45	\$7
Nebraska	\$3,774	\$88	\$1,882	\$0	\$0	\$9	\$15	\$0	\$0	\$745	\$1,035
Other Near	\$1,815	\$28	\$845	\$0	\$0	\$20	\$54	\$0	\$0	\$202	\$666
Frontage Traffic	\$8,283						\$2,421			\$5,862	
Total All Sources	\$484,976	\$25,347	\$233,536	\$0	\$0	\$24,126	\$32,030	\$0	\$0	\$130,154	\$39,784
total Tourists total locals	\$54,314 \$430,663	\$1,276 \$24,071	\$18,326 \$215,209			\$2,292 \$21,834	\$6,191 \$25,839			\$19,218 \$110,936	\$7,011 \$32,773

Exhibit 3: Detail for Visitation by Source Marvel Wellington Baseline

	Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	Penn Cher	Harrhs Mul	Penn Well'	Marvel Wel	Dodge
Number of Slots Power Rating Win/Slot/Day	8,100	800 95 \$87	3,000 102 \$175			600 102 \$110	900 102 \$79			2,000 110 \$153	800 112 \$120
Kansas Tourists Kansas Locals	210,896 4,441,668	5,016 233,995	51,104 1,817,854	0	0	8,661 285,165	11,100 78,866	0	0	86,146 1,519,875	48,868 505,912
Kansas Total	4,652,563	239,012	1,868,958	0	0	293,826	89,966	0	0	1,606,021	554,781
Missouri Tourists Missouri Locals	159,470 1,268,961	8,940 125,286	92,406 778,639	0	0	15,600 78,490	22,483 286,546	0	0	19,278 0	763 0
Missouri Total	1,428,431	134,226	871,045	0	0	94,090	309,028	0	0	19,278	763
Okla + Ark Tourists Okla + Ark Locals	105,210 119,948	349 0	10,655 0	0	0	6,735 5,404	17,873 58,677	0	0	49,695 48,816	19,903 7,052
Oklahoma Total	225,158	349	10,655	0	0	12,138	76,551	0	0	98,511	26,954
Iowa	20,930	1,245	18,738	0	0	102	192	0	0	555	98
Nebraska	44,428	1,165	20,461	0	0	115	209	0	0	9,176	13,302
Other Near	19,130	341	8,600	0	0	253	678	0	0	2,176	7,082
Frontage Traffic	95,162	0	0			0	29,387			65,775	0
Total All Sources	6,485,802	376,337	2,798,456	0	0	400,525	506,011	0	0	1,801,492	602,980
total Tourists total locals	655,226 5,830,577	17,056 359,281	201,963 2,596,494			31,466 369,058	81,922 424,089			232,802 1,568,690	90,016 512,964
Spending Per Visitor	\$75	\$67	\$83			\$60	\$63			\$72	\$66

\$0

2010

2011

2012

\$350
\$300
\$250
\$250
\$250
\$150
\$150
\$150
\$50

Exhibit 4: Marvel's Wellington Projections vs. Cummings's (2.5% escalation)

Note: Cummings projections are for "stabilized operations." Marvel's are for FY ending Sept. 30.

2013

2014

2015

2016

\$0

2010

2011

2012

\$350
\$300
\$250
\$250
\$150
\$150
\$150
\$50

Exhibit 5: Marvel's Wellington Projections vs. Cummings's (5% escalation)

Note: Cummings projections are for "stabilized operations." Marvel's are for FY ending Sept. 30.

2013

2014

2015

2016

A. "As Was" Projections Marvel Wellington

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Exhibit A-1: Analysis in Brief (\$mn / 2007\$) "As Was" 2007 -- Before Any New Facilities

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands KCK Speedway KCK Stateline KCK Middle Camptown Penn Cherokee Harrahs Mulvane Penn Wellington Marvel Wellington Dodge City					
Subtotal Kansas Taxable	0		\$0.0		\$0.0
KCK 7th Street	U		φ0.0		ψ0.0
4 Northeast KS Natives	2,693	117	\$167.8	\$171	\$195.1
Total Kansas	2,693		\$167.8	\$171	\$195.1
memo: Northeast Zone memo: Southeast Zone memo: South Central Zone					
Argosy Riverside	1,969	97.2	\$164.2	\$228	\$182.0
IOC KC	1,523	78.9	\$77.3	\$139	\$83.8
Harrahs NKC	1,783	103.5	\$175.4	\$270	\$202.3
Ameristar KC	3,012	98.6	\$222.5	\$202	\$252.6
Sugar Creek					
Subtotal KCMO	8,287		\$639.4	\$211	\$720.7
Greater KC Total	8,287		\$639.4	\$211	\$720.7
Greater Joplin Total	4,242		\$138.8	\$90	\$145.6
Greater Wichita Total	3,632		\$112.3	\$85	\$116.2
Total Casino Spending	:	to Kansas	to Others	Total KS	
from Kansas (\$mn) from Others (")		\$145.1 \$50.0	\$377.4	\$522.5	

Exhibit A-2: Gaming Revenue Projections (\$mn / 2007\$) "As Was" 2007 -- w Potential New Kansas Facilities Elsewhere

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$26.4	\$90	\$26.4
KCK Speedway	3,000	102	\$201.2	\$184	\$245.4
KCK Stateline					
KCK Middle					
Camptown	600	102	\$28.8	\$131	\$28.8
Penn Cherokee	900	102	\$42.2	\$128	\$51.2
Harrahs Mulvane					
Penn Wellington					
Marvel Wellington					
Dodge City	800	112	\$40.0 	\$137	\$46.3
Subtotal Kansas Taxable	6,100		\$338.5	\$152	\$397.9
KCK 7th Street					
4 Northeast KS Natives	2,693	117	\$144.2	\$147	\$164.7
Total Kansas	8,793		\$482.7	\$150	\$562.6
memo: Northeast Zone	3,800		\$227.6	\$164	\$271.7
memo: Southeast Zone	1,500		\$70.9	\$130	\$79.9
memo: South Central Zone					
Argosy Riverside	1,969	97.2	\$118.6	\$165	\$129.5
IOC KC	1,523	78.9	\$59.7	\$107	\$64.2
Harrahs NKC	1,783	103.5	\$136.7	\$210	\$155.1
Ameristar KC	3,012	98.6	\$179.0	\$163	\$200.7
Sugar Creek					
Subtotal KCMO	8,287		\$494.1	\$163	\$549.6
Greater KC Total	12,087		\$721.6	\$164	\$821.3
Greater Joplin Total	5,742		\$184.0	\$88	\$199.1
Greater Wichita Total	3,632		\$107.2	\$81	\$110.6
Total Casino Spending	g :	to Kansas	to Others	Total KS	
from Kansas (\$mn) from Others (")		\$373.0 \$189.6	\$242.2	\$615.3	

Exhibit A-3: Gaming Revenue Projections (\$mn / 2007\$)
Marvel "As Was" 2007 (with New Kansas Facilities)

G	aming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
	Woodlands	800	95	\$26.2	\$90	\$26.2
	KCK Speedway	3,000	102	\$198.9	\$182	\$241.0
	KCK Stateline					
	KCK Middle					
	Camptown	600	102	\$28.0	\$128	\$28.0
	Penn Cherokee	900	102	\$41.3	\$126	\$49.8
	Harrahs Mulvane					
	Penn Wellington					
	Marvel Wellington	2,000	110	\$120.2	\$165	\$140.1
	Dodge City	800	112	\$35.5	\$122	\$40.4
	Subtotal Kansas Taxable	8,100		\$450.2	\$152	\$525.5
	KCK 7th Street					
	4 Northeast KS Natives	2,693	117	\$138.3	\$141	\$156.2
	Total Kansas	10,793		\$588.5	\$149	\$681.7
	memo: Northeast Zone	3,800		\$225.1	\$162	\$267.2
	memo: Southeast Zone	1,500		\$69.3	\$127	\$77.8
	memo: South Central Zone	2,000		\$120.2	\$165	\$140.1
	Argosy Riverside	1,969	97.2	\$117.7	\$164	\$128.3
	IOC KC	1,523	78.9	\$59.6	\$107	\$64.1
	Harrahs NKC	1,783	103.5	\$135.6	\$208	\$153.5
	Ameristar KC	3,012	98.6	\$177.8	\$162	\$199.0
	Sugar Creek					
	Subtotal KCMO	8,287		\$490.6	\$162	\$544.9
	Greater KC Total	12,087		\$715.7	\$162	\$812.0
	Greater Joplin Total	5,742		\$180.3	\$86	\$194.7
	Greater Wichita Total	5,632		\$196.7	\$96	\$218.6
	Total Casino Spending	:	to Kansas	to Others	Total KS	
	from Kansas (\$mn) from Others (")		\$475.5 \$206.2	\$191.4	\$666.9	

B. Baseline (Likely Future) Projections Marvel Wellington

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Exhibit B-1: Gaming Revenue Projections (\$mn / 2007\$) Likely Future / Baseline -- with New Facilities Elsewhere

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands KCK Speedway KCK Stateline KCK Middle Camptown Penn Cherokee Harrahs Mulvane Penn Wellington Marvel Wellington Dodge City					
Subtotal Kansas Taxable	0		\$0.0		\$0.0
KCK 7th Street 4 Northeast KS Natives	3,293	117	\$174.0	\$145	\$200.4
Total Kansas	3,293		\$174.0	\$145	\$200.4
memo: Northeast Zone memo: Southeast Zone memo: South Central Zone					
Argosy Riverside	1,969	97.2	\$162.2	\$226	\$179.8
IOC KC Harrahs NKC	1,330 1,783	80.9 103.5	\$75.1 \$172.9	\$155 \$266	\$81.6 \$199.3
Ameristar KC	3,012	98.6	\$219.4	\$200	\$249.0
Sugar Creek		00.0	Ψ210.1	Ψ200	
Subtotal KCMO	8,094		\$629.5	\$213	\$709.7
Greater KC Total	8,094		\$629.5	\$213	\$709.7
Greater Joplin Total	7,963		\$177.3	\$61	\$186.8
Greater Wichita Total	4,632		\$114.1	\$67	\$118.5
Total Casino Spending	j:	to Kansas	to Others	Total KS	
from Kansas (\$mn) from Others (")		\$145.4 \$55.0	\$381.0	\$526.5	

Exhibit B-2: Gaming Revenue Projections (\$mn / 2007\$) Likely Future / Baseline -- with New Facilities Elsewhere AND KS

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$25.5	\$87	\$25.5
KCK Speedway	3,000	102	\$193.5	\$177	\$236.9
KCK Stateline					
KCK Middle					
Camptown	600	102	\$24.6	\$112	\$24.6
Penn Cherokee	900	102	\$26.6	\$81	\$32.9
Harrahs Mulvane					
Penn Wellington					
Marvel Wellington					
Dodge City	800	112	\$38.3	\$131	\$44.5
Subtotal Kansas Taxable	6,100		\$308.5	\$139	\$364.4
KCK 7th Street	450	78	\$13.8	\$84	\$13.8
4 Northeast KS Natives	3,293	117	\$150.3	\$125	\$170.2
Total Kansas	9,843		\$472.6	\$132	\$548.4
memo: Northeast Zone	3,800		\$219.0	\$158	\$262.4
memo: Southeast Zone	1,500		\$51.2	\$94	\$57.5
memo: South Central Zone					
Argosy Riverside	1,969	97.2	\$114.4	\$159	\$125.2
IOC KC	1,330	80.9	\$56.3	\$116	\$60.8
Harrahs NKC	1,783	103.5	\$132.1	\$203	\$150.2
Ameristar KC	3,012	98.6	\$173.5	\$158	\$195.0
Sugar Creek					
Subtotal KCMO	8,094		\$476.3	\$161	\$531.1
Greater KC Total	12,344		\$709.0	\$157	\$807.3
Greater Joplin Total	9,463		\$200.1	\$58	\$215.5
Greater Wichita Total	4,632		\$110.1	\$65	\$113.8
Total Casino Spending	g:	to Kansas	to Others	Total KS	
from Kansas (\$mn) from Others (")		\$367.7 \$180.7	\$246.6	\$614.2	

Exhibit B-2A: Detail for Sources of Consumer Spending (\$000)
Baseline Before Any Casinos in South-Central Zone

	Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	Penn Cher	Harrhs Mul	Penn Well'ı	Marvel Wel	Dodge
Number of Slots Power Rating Win/Slot/Day	6,100	800 95 \$87	3,000 102 \$177			600 102 \$112	900 102 \$81				800 112 \$131
Kansas Tourists Kansas Locals	\$17,162 224,179	\$455 \$15,934	\$7,804 152,920			\$994 \$16,711	\$1,479 4,580				\$6,430 34,034
Kansas Total	\$241,341	\$16,389	\$160,724	\$0	\$0	\$17,706	\$6,059	\$0	\$0	\$0	\$40,464
Missouri Tourists Missouri Locals	\$11,831 93,174	\$666 \$8,162	\$8,335 62,487			\$1,145 \$4,887	\$1,627 17,638				\$58 0
Missouri Total	\$105,004	\$8,827	\$70,822	\$0	\$0	\$6,032	\$19,265	\$0	\$0	\$0	\$58
Okla + Ark Tourists Okla + Ark Locals	\$4,390 4,711	\$25 \$0	\$950 0			\$474 \$360	\$1,271 3,802				\$1,669 549
Okla + Ark Total	\$9,101	\$25	\$950	\$0	\$0	\$835	\$5,073	\$0	\$0	\$0	\$2,218
Iowa	\$1,829	\$93	\$1,707	\$0	\$0	\$8	\$14	\$0	\$0	\$0	\$7
Nebraska	\$3,077	\$89	\$1,902	\$0	\$0	\$9	\$16	\$0	\$0	\$0	\$1,061
Other Near	\$1,623	\$28	\$846	\$0	\$0	\$20	\$54	\$0	\$0	\$0	\$675
Frontage Traffic	\$2,421						\$2,421				
Total All Sources	\$364,387	\$25,451	\$236,941	\$0	\$0	\$24,609	\$32,903	\$0	\$0	\$0	\$44,483
total Tourists total locals	\$42,323 \$322,064	\$1,355 \$24,095	\$21,535 \$215,407			\$2,650 \$21,959	\$6,882 \$26,021				\$9,900 \$34,583

Exhibit B-2B: Detail for Visitation by Source Baseline Before Any Casinos in South-Central Zone

	Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	Penn Cher	Harrhs Mul	Penn Well'ı	Marvel Wel	Dodge
Number of Slots Power Rating Win/Slot/Day	6,100	800 95 \$87	3,000 102 \$177			600 102 \$112	900 102 \$81				800 112 \$131
Kansas Touris Kansas Locals	•	6,020 234,113	82,923 1,814,558	0	0	13,327 285,397	19,328 79,604	0	0	0	80,070 521,493
Kansas Total	3,136,834	240,134	1,897,481	0	0	298,724	98,932	0	0	0	601,563
Missouri Touris Missouri Locals	•	8,972 125,258	92,648 776,642	0	0	15,633 78,934	22,570 287,271	0	0	0	756 0
Missouri Total	1,408,685	134,231	869,289	0	0	94,567	309,842	0	0	0	756
Okla + Ark Touris Okla + Ark Locals		351 0	10,888 0	0	0	6,744 5,401	18,061 58,829	0	0	0	22,344 8,133
Oklahoma Total	130,749	351	10,888	0	0	12,145	76,889	0	0	0	30,477
Iowa	20,324	1,244	18,690	0	0	102	192	0	0	0	96
Nebraska	35,554	1,174	20,623	0	0	116	211	0	0	0	13,429
Other Near	16,941	341	8,582	0	0	253	677	0	0	0	7,089
Frontage Traffic	29,331	0	0			0	29,331				0
Total All Sources	4,778,417	377,474	2,825,553	0	0	405,906	516,074	0	0	0	653,410
total Touris total locals	s 502,785 4,275,633	18,102 359,372	234,354 2,591,200			36,175 369,732	90,370 425,704				123,784 529,626
Spending Per Vis	itor \$76	\$67	\$84			\$61	\$64				\$68

Exhibit B-3: Gaming Revenue Projections (\$mn / 2007\$)
Marvel Wellington Baseline

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$25.3	\$87	\$25.3
KCK Speedway	3,000	102	\$191.9	\$175	\$233.5
KCK Stateline					
KCK Middle					
Camptown	600	102	\$24.1	\$110	\$24.1
Penn Cherokee	900	102	\$26.1	\$79	\$32.0
Harrahs Mulvane					
Penn Wellington					
Marvel Wellington	2,000	110	\$111.5	\$153	\$130.2
Dodge City	800	112	\$34.9 	\$120	\$39.8
Subtotal Kansas Taxable	8,100		\$413.9	\$140	\$485.0
KCK 7th Street	450	78	\$13.8	\$84	\$13.8
4 Northeast KS Natives	3,293	117	\$145.6	\$121	\$163.3
Total Kansas	11,843		\$573.3	\$133	\$662.0
memo: Northeast Zone	3,800		\$217.3	\$157	\$258.9
memo: Southeast Zone	1,500		\$50.2	\$92	\$56.2
memo: South Central Zone	2,000		\$111.5	\$153	\$130.2
Argosy Riverside	1,969	97.2	\$113.7	\$158	\$124.3
IOC KC	1,330	80.9	\$56.2	\$116	\$60.7
Harrahs NKC	1,783	103.5	\$131.3	\$202	\$149.0
Ameristar KC Sugar Creek	3,012	98.6	\$172.6	\$157	\$193.7
Subtotal KCMO	8,094		\$473.8	\$160	\$527.7
Greater KC Total	12,344		\$704.9	\$156	\$800.3
Greater Joplin Total	9,463		\$196.0	\$57	\$210.5
Greater Wichita Total	6,632		\$192.4	\$79	\$213.6
Total Casino Spending	j:	to Kansas	to Others	Total KS	
from Kansas (\$mn) from Others (")		\$466.4 \$195.6	\$199.0	\$665.5	

Exhibit B-3A: Detail for Sources of Consumer Spending (\$000)

Marvel Wellington Baseline

	Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	Penn Cher	Harrhs Mul	Penn Well'	Marvel Wel	Dodge
Number of Slots Power Rating Win/Slot/Day	8,100	800 95 \$87	3,000 102 \$175			600 102 \$110	900 102 \$79			2,000 110 \$153	800 112 \$120
Kansas Tourists Kansas Locals	\$17,299 329,554	\$379 \$15,914	\$4,688 152,755			\$644 \$16,633	\$816 4,517			\$6,981 107,428	\$3,791 32,306
Kansas Total	\$346,853	\$16,293	\$157,444	\$0	\$0	\$17,277	\$5,334	\$0	\$0	\$114,409	\$36,097
Missouri Tourists Missouri Locals	\$13,298 92,994	\$663 \$8,157	\$8,289 62,454			\$1,139 \$4,842	\$1,617 17,541			\$1,533 0	\$58 0
Missouri Total	\$106,292	\$8,820	\$70,743	\$0	\$0	\$5,980	\$19,158	\$0	\$0	\$1,533	\$58
Okla + Ark Tourists Okla + Ark Locals	\$7,981 8,115	\$25 \$0	\$925 0			\$472 \$359	\$1,253 3,781			\$3,852 3,508	\$1,454 467
Okla + Ark Total	\$16,096	\$25	\$925	\$0	\$0	\$832	\$5,033	\$0	\$0	\$7,360	\$1,921
Iowa	\$1,873	\$93	\$1,706	\$0	\$0	\$8	\$14	\$0	\$0	\$45	\$7
Nebraska	\$3,774	\$88	\$1,882	\$0	\$0	\$9	\$15	\$0	\$0	\$745	\$1,035
Other Near	\$1,815	\$28	\$845	\$0	\$0	\$20	\$54	\$0	\$0	\$202	\$666
Frontage Traffic	\$8,283						\$2,421			\$5,862	
Total All Sources	\$484,976	\$25,347	\$233,536	\$0	\$0	\$24,126	\$32,030	\$0	\$0	\$130,154	\$39,784
total Tourists total locals	\$54,314 \$430,663	\$1,276 \$24,071	\$18,326 \$215,209			\$2,292 \$21,834	\$6,191 \$25,839			\$19,218 \$110,936	\$7,011 \$32,773

Exhibit B-3B: Detail for Visitation by Source Marvel Wellington Baseline

	Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	Penn Cher	Harrhs Mul	Penn Well'	Marvel Wel	Dodge
Number of Slots Power Rating Win/Slot/Day	8,100	800 95 \$87	3,000 102 \$175			600 102 \$110	900 102 \$79			2,000 110 \$153	800 112 \$120
Kansas Tourists Kansas Locals	210,896 4,441,668	5,016 233,995	51,104 1,817,854	0	0	8,661 285,165	11,100 78,866	0	0	86,146 1,519,875	48,868 505,912
Kansas Total	4,652,563	239,012	1,868,958	0	0	293,826	89,966	0	0	1,606,021	554,781
Missouri Tourists Missouri Locals	159,470 1,268,961	8,940 125,286	92,406 778,639	0	0	15,600 78,490	22,483 286,546	0	0	19,278 0	763 0
Missouri Total	1,428,431	134,226	871,045	0	0	94,090	309,028	0	0	19,278	763
Okla + Ark Tourists Okla + Ark Locals	105,210 119,948	349 0	10,655 0	0	0	6,735 5,404	17,873 58,677	0	0	49,695 48,816	19,903 7,052
Oklahoma Total	225,158	349	10,655	0	0	12,138	76,551	0	0	98,511	26,954
Iowa	20,930	1,245	18,738	0	0	102	192	0	0	555	98
Nebraska	44,428	1,165	20,461	0	0	115	209	0	0	9,176	13,302
Other Near	19,130	341	8,600	0	0	253	678	0	0	2,176	7,082
Frontage Traffic	95,162	0	0			0	29,387			65,775	0
Total All Sources	6,485,802	376,337	2,798,456	0	0	400,525	506,011	0	0	1,801,492	602,980
total Tourists total locals	655,226 5,830,577	17,056 359,281	201,963 2,596,494			31,466 369,058	81,922 424,089			232,802 1,568,690	90,016 512,964
Spending Per Visitor	\$75	\$67	\$83			\$60	\$63			\$72	\$66

C. Comparative Projections Marvel Wellington

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Exhibit C-1: Gaming Revenue Projections (\$mn / 2007\$)
Marvel Wellington at Standard Size / Baseline Competition

Gaming Facility /	Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands		800	95	\$25.3	\$87	\$25.3
KCK Speedway		3,000	102	\$191.9	\$175	\$233.7
KCK Stateline						
KCK Middle						
Camptown		600	102	\$24.1	\$110	\$24.1
Penn Cherokee		900	102	\$26.1	\$79	\$32.1
Harrahs Mulvane						
Penn Wellington						
Marvel Wellington		2,000	110	\$111.5	\$153	\$128.3
Dodge City		800	112	\$34.9	\$120	\$39.9
Subtotal Kansas	axable	8,100		\$413.9	\$140	\$483.5
KCK 7th Street		450	78	\$13.8	\$84	\$13.8
4 Northeast KS N	atives	3,293	117	\$145.6	\$121	\$163.5
Total Kansas		11,843		\$573.3	\$133	\$660.7
memo: Northeas	st Zone	3,800		\$217.3	\$157	\$259.0
memo: Southea	st Zone	1,500		\$50.2	\$92	\$56.2
memo: South C	entral Zone	2,000		\$111.5	\$153	\$128.3
Argosy Riverside		1,969	97.2	\$113.7	\$158	\$124.4
IOC KC		1,330	80.9	\$56.2	\$116	\$60.7
Harrahs NKC		1,783	103.5	\$131.3	\$202	\$149.0
Ameristar KC		3,012	98.6	\$172.6	\$157	\$193.7
Sugar Creek						
Subtotal KCMO		8,094		\$473.8	\$160	\$527.8
Greater KC Tota	I	12,344		\$704.9	\$156	\$800.5
Greater Joplin To	otal	9,463		\$196.0	\$57	\$210.6
Greater Wichita	Total	6,632		\$192.4	\$79	\$212.0
Total Cas	ino Spending:	:	to Kansas	to Others	Total KS	
	nsas (\$mn) hers (")		\$465.8 \$194.9	\$199.4	\$665.2	

Exhibit C-2: Gaming Revenue Projections (\$mn / 2007\$)
Penn Wellington at Standard Size / Baseline Competition

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$25.3	\$87	\$25.3
KCK Speedway	3,000	102	\$191.9	\$175	\$233.6
KCK Stateline					
KCK Middle					
Camptown	600	102	\$24.1	\$110	\$24.1
Penn Cherokee	900	102	\$26.1	\$79	\$32.0
Harrahs Mulvane					
Penn Wellington	2,000	110	\$117.2	\$161	\$134.7
Marvel Wellington					
Dodge City	800	112	\$34.8	\$119	\$39.8
Subtotal Kansas Taxable	8,100		\$419.5	\$142	\$489.7
KCK 7th Street	450	78	\$13.8	\$84	\$13.8
4 Northeast KS Natives	3,293	117	\$145.5	\$121	\$163.3
Total Kansas	11,843		\$578.7	\$134	\$666.7
memo: Northeast Zone	3,800		\$217.2	\$157	\$259.0
memo: Southeast Zone	1,500		\$50.2	\$92	\$56.2
memo: South Central Zone	2,000		\$117.2	\$161	\$134.7
Argosy Riverside	1,969	97.2	\$113.7	\$158	\$124.3
IOC KC	1,330	80.9	\$56.2	\$116	\$60.7
Harrahs NKC	1,783	103.5	\$131.2	\$202	\$149.0
Ameristar KC	3,012	98.6	\$172.6	\$157	\$193.7
Sugar Creek					
Subtotal KCMO	8,094		\$473.8	\$160	\$527.7
Greater KC Total	12,344		\$704.8	\$156	\$800.4
Greater Joplin Total	9,463		\$195.9	\$57	\$210.5
Greater Wichita Total	6,632		\$197.3	\$82	\$217.5
Total Casino Spendin	g:	to Kansas	to Others	Total KS	
from Kansas (\$mn) from Others (")		\$471.7 \$195.1	\$198.1	\$669.7	

Exhibit C-3: Gaming Revenue Projections (\$mn / 2007\$)
Harrah's Mulvane at Standard Size / Baseline Competition

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$25.3	\$87	\$25.3
KCK Speedway	3,000	102	\$191.8	\$175	\$233.4
KCK Stateline					
KCK Middle					
Camptown	600	102	\$24.1	\$110	\$24.1
Penn Cherokee	900	102	\$26.1	\$79	\$32.0
Harrahs Mulvane	2,000	104	\$151.3	\$207	\$174.2
Penn Wellington					
Marvel Wellington					
Dodge City	800	112	\$35.1	\$120	\$40.0
Subtotal Kansas Taxable	8,100		\$453.8	\$153	\$529.1
KCK 7th Street	450	78	\$13.8	\$84	\$13.8
4 Northeast KS Natives	3,293	117	\$145.5	\$121	\$163.2
Total Kansas	11,843		\$613.0	\$142	\$706.0
memo: Northeast Zone	3,800		\$217.2	\$157	\$258.8
memo: Southeast Zone	1,500		\$50.2	\$92	\$56.1
memo: South Central Zone	2,000		\$151.3	\$207	\$174.2
Argosy Riverside	1,969	97.2	\$113.7	\$158	\$124.3
IOC KC	1,330	80.9	\$56.2	\$116	\$60.7
Harrahs NKC	1,783	103.5	\$131.2	\$202	\$149.0
Ameristar KC	3,012	98.6	\$172.6	\$157	\$193.6
Sugar Creek					
Subtotal KCMO	8,094		\$473.8	\$160	\$527.6
Greater KC Total	12,344		\$704.7	\$156	\$800.1
Greater Joplin Total	9,463		\$195.9	\$57	\$210.5
Greater Wichita Total	6,632		\$231.4	\$96	\$257.1
Total Casino Spendin	g:	to Kansas	to Others	Total KS	
from Kansas (\$mn) from Others (")		\$517.2 \$188.9	\$195.9	\$713.1	

Exhibit C-4: Gaming Revenue Projections (\$mn / 2007\$) Summary: South-Central Proponents at Standard Size

Ga	aming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
	Harrahs Mulvane	2,000	104	\$151.3	\$207	\$174.2
	Penn Wellington	2,000	110	\$117.2	\$161	\$134.7
	Marvel Wellington	2,000	110	\$111.5	\$153	\$128.3

Exhibit C-5: Gaming Revenue Projections (\$mn / 2007\$)
Marvel's Slots and Tables Match Marvel's Projections

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$25.2	\$86	\$25.2
KCK Speedway	3,000	102	\$190.4	\$174	\$231.8
KCK Stateline					
KCK Middle					
Camptown	600	102	\$23.7	\$108	\$23.7
Penn Cherokee	900	102	\$25.6	\$78	\$31.5
Harrahs Mulvane					
Penn Wellington				•	
Marvel Wellington	2,000	134	\$187.5	\$257	\$211.2 *
Dodge City	800	112	\$31.3 	\$107	\$35.8
Subtotal Kansas Taxable	8,100		\$483.7	\$164	\$559.2
KCK 7th Street	450	78	\$13.7	\$84	\$13.7
4 Northeast KS Natives	3,293	117	\$140.9	\$117	\$158.3
Total Kansas	11,843		\$638.3	\$148	\$731.2
memo: Northeast Zone	3,800		\$215.6	\$155	\$257.0
memo: Southeast Zone	1,500		\$49.3	\$90	\$55.2
memo: South Central Zone	2,000		\$187.5	\$257	\$211.2
Argosy Riverside	1,969	97.2	\$113.1	\$157	\$123.7
IOC KC	1,330	80.9	\$56.1	\$116	\$60.5
Harrahs NKC	1,783	103.5	\$130.5	\$201	\$148.2
Ameristar KC Sugar Creek	3,012	98.6	\$171.7	\$156	\$192.7
Subtotal KCMO	8,094		\$471.5	\$160	\$525.1
Greater KC Total	12,344		\$700.8	\$156	\$795.9
Greater Joplin Total	9,463		\$192.2	\$56	\$206.5
Greater Wichita Total	6,632		\$257.4	\$106	\$283.4
Total Casino Spending	j:	to Kansas	to Others	Total KS	
from Kansas (\$mn) from Others (")		\$515.7 \$215.6	\$180.8	\$696.5	

^{*} Equates to Marvel's projection of \$251.1mn in FY3 (2014±) in then-year dollars (not inc. \$7.1mn poker

D. "Low" Projections Marvel Wellington

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Exhibit D: Gaming Revenue Projections (\$mn / 2007\$)

Marvel Wellington "Low"

Gaming Facility / Locatio	# Slots n:	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$25.3	\$87	\$25.3
KCK Speedway	3,000	102	\$191.4	\$175	\$233.0
KCK Stateline					
KCK Middle					
Camptown	600	102	\$23.1	\$105	\$23.1
Penn Cherokee	900	102	\$23.2	\$71	\$28.5
Harrahs Mulvane					
Penn Wellington					
Marvel Wellington	2,000	104	\$88.9	\$122	\$103.7
Dodge City	800	112	\$35.0	\$120	\$39.9
Subtotal Kansas Taxable	8,100		\$386.8	\$131	\$453.4
KCK 7th Street	450	78	\$13.7	\$84	\$13.7
4 Northeast KS Natives	3,293	117	\$145.1	\$121	\$162.9
Total Kansas	11,843		\$545.7	\$126	\$630.0
memo: Northeast Zone	3,800		\$216.7	\$156	\$258.2
memo: Southeast Zone	1,500		\$46.3	\$85	\$51.5
memo: South Central Zo	ne 2,000		\$88.9	\$122	\$103.7
Argosy Riverside	1,969	97.2	\$113.5	\$158	\$124.1
IOC KC	1,330	80.9	\$56.1	\$116	\$60.6
Harrahs NKC	1,783	103.5	\$130.9	\$201	\$148.6
Ameristar KC	3,012	98.6	\$172.2	\$157	\$193.2
Sugar Creek					
Subtotal KCMO	8,094		\$472.7	\$160	\$526.4
Greater KC Total	12,344		\$703.1	\$156	\$798.4
Greater Joplin Total	9,963		\$198.8	\$55	\$213.5
Greater Wichita Total	8,332		\$185.0	\$61	\$203.5
Total Casino Sper	nding:	to Kansas	to Others	Total KS	
from Kansas (\$n from Others("	•	\$442.6 \$187.5	\$215.8	\$658.4	

E. "High" Projections Marvel Wellington

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Exhibit E: Gaming Revenue Projections (\$mn / 2007\$)

Marvel Wellington "High"

Gaming Facility / Location	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day	Total Win (\$mn)
Woodlands	800	95	\$25.3	\$87	\$25.3
KCK Speedway	3,000	102	\$191.6	\$175	\$233.1
KCK Stateline					
KCK Middle					
Camptown	600	102	\$24.0	\$110	\$24.0
Penn Cherokee	900	102	\$26.0	\$79	\$31.9
Harrahs Mulvane					
Penn Wellington					
Marvel Wellington	2,000	116	\$127.5	\$175	\$149.7
Dodge City	800	112	\$34.2	\$117	\$38.8
Subtotal Kansas Taxable	8,100		\$428.6	\$145	\$502.8
KCK 7th Street	450	78	\$13.8	\$84	\$13.8
4 Northeast KS Natives	3,293	117	\$144.6	\$120	\$162.1
Total Kansas	11,843		\$586.9	\$136	\$678.6
memo: Northeast Zone	3,800		\$216.9	\$156	\$258.4
memo: Southeast Zone	1,500		\$50.0	\$91	\$55.9
memo: South Central Zon	e 2,000		\$127.5	\$175	\$149.7
Argosy Riverside	1,969	97.2	\$113.6	\$158	\$124.2
IOC KC	1,330	80.9	\$56.2	\$116	\$60.6
Harrahs NKC	1,783	103.5	\$131.1	\$201	\$148.8
Ameristar KC	3,012	98.6	\$172.4	\$157	\$193.4
Sugar Creek					
Subtotal KCMO	8,094		\$473.4	\$160	\$527.1
Greater KC Total	12,344		\$704.0	\$156	\$799.2
Greater Joplin Total	9,463		\$195.3	\$57	\$209.7
Greater Wichita Total	6,632		\$205.5	\$85	\$230.0
Total Casino Spend	ding:	to Kansas	to Others	Total KS	
from Kansas (\$mi from Others ("	,	\$479.1 \$199.5	\$193.9	\$673.0	

Detail for Slots Marvel Wellington

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A. "As Was" Projections / Slots Marvel Wellington

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Exhibit A-1: Slot Analysis in Brief (\$mn / 2007\$) "As Was" 2007 -- Before Any New Casinos Anywhere

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day
Woodlands KCK Speedway KCK Stateline KCK Middle Camptown Penn Cherokee Harrahs Mulvane Penn Wellington Marvel Wellington				
Dodge City				
Subtotal Kansas Taxable	0		\$0.0	
KCK 7th Street				
4 Northeast KS Natives	2,693	117	\$167.8	\$171
Total Kansas	2,693		\$167.8	\$171
memo: Northeast Zone memo: Southeast Zone memo: South Central Zone				
Argosy Riverside	1,969	97.2	\$164.2	\$228
IOC KC	1,523	78.9	\$77.3	\$139
Harrahs NKC	1,783	103.5	\$175.4	\$270
Ameristar KC Sugar Creek	3,012	98.6	\$222.5	\$202
_				.
Subtotal KCMO	8,287		\$639.4	\$211
Greater KC Total	8,287		\$639.4	\$211
Greater Joplin Total	4,242		\$138.8	\$90
Greater Wichita Total	3,632		\$112.3	\$85
Slot Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn) from Others (")		\$124.5 \$43.3	\$338.8	\$463.3

Exhibit A-2: Slot Projections (\$mn / 2007\$) "As Was" 2007 -- w Potential New Kansas Facilities Elsewhere

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day
Woodlands	800	95	\$26.4	\$90
KCK Speedway	3,000	102	\$201.2	\$184
KCK Stateline				
KCK Middle				
Camptown	600	102	\$28.8	\$131
Penn Cherokee	900	102	\$42.2	\$128
Harrahs Mulvane				
Penn Wellington Marvel Wellington				
Dodge City	800	112	\$40.0	\$137
		112		•
Subtotal Kansas Taxable	6,100		\$338.5	\$152
KCK 7th Street				
4 Northeast KS Natives	2,693	117	\$144.2	\$147
Total Kansas	8,793		\$482.7	\$150
memo: Northeast Zone	3,800		\$227.6	\$164
memo: Southeast Zone	1,500		\$70.9	\$130
memo: South Central Zone				
Argosy Riverside	1,969	97.2	\$118.6	\$165
IOC KC	1,523	78.9	\$59.7	\$107
Harrahs NKC	1,783	103.5	\$136.7	\$210
Ameristar KC	3,012	98.6	\$179.0	\$163
Sugar Creek				
Subtotal KCMO	8,287		\$494.1	\$163
Greater KC Total	12,087		\$721.6	\$164
Greater Joplin Total	5,742		\$184.0	\$88
Greater Wichita Total	3,632		\$107.2	\$81
Slot Spending in Total	:	to Kansas	to Others	Total KS
from Kansas (\$mn) from Others (")		\$322.8 \$160.0	\$223.0	\$545.7

Exhibit A-3: Slot Projections (\$mn / 2007\$) Marvel Wellington "As Was" 2007 (with New Kansas Facilities)

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day
Woodlands	800	95	\$26.2	\$90
KCK Speedway	3,000	102	\$198.9	\$182
KCK Stateline				
KCK Middle				
Camptown	600	102	\$28.0	\$128
Penn Cherokee	900	102	\$41.3	\$126
Harrahs Mulvane				
Penn Wellington				
Marvel Wellington	2,000	110	\$120.2	\$165
Dodge City	800	112	\$35.5	\$122
Subtotal Kansas Taxable	8,100		\$450.2	\$152
KCK 7th Street				
4 Northeast KS Natives	2,693	117	\$138.3 	\$141
Total Kansas	10,793		\$588.5	\$149
memo: Northeast Zone	3,800		\$225.1	\$162
memo: Southeast Zone	1,500		\$69.3	\$127
memo: South Central Zone	2,000		\$120.2	\$165
Argosy Riverside	1,969	97.2	\$117.7	\$164
IOC KC	1,523	78.9	\$59.6	\$107
Harrahs NKC	1,783	103.5	\$135.6	\$208
Ameristar KC	3,012	98.6	\$177.8	\$162
Sugar Creek				
Subtotal KCMO	8,287		\$490.6	\$162
Greater KC Total	12,087		\$715.7	\$162
Greater Joplin Total	5,742		\$180.3	\$86
Greater Wichita Total	5,632		\$196.7	\$96
Slot Spending in Tota	ıl:	to Kansas	to Others	Total KS
from Kansas (\$mn) from Others (")		\$415.6 \$173.0	\$176.7	\$592.3

B. Baseline (Likely Future) Projections Marvel Wellington / Slots

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Exhibit B-1: Slot Projections (\$mn / 2007\$) Likely Future / Baseline -- with New Facilities Elsewhere

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day
Woodlands KCK Speedway KCK Stateline KCK Middle Camptown Penn Cherokee Harrahs Mulvane Penn Wellington Marvel Wellington Dodge City				
Subtotal Kansas Taxable	0		\$0.0	
KCK 7th Street 4 Northeast KS Natives	3,293	117	\$174.0	\$145
Total Kansas	3,293		\$174.0	\$145
memo: Northeast Zone memo: Southeast Zone memo: South Central Zone				
Argosy Riverside	1,969	97.2	\$162.2	\$226
IOC KC	1,330	80.9	\$75.1	\$155
Harrahs NKC	1,783	103.5	\$172.9	\$266
Ameristar KC Sugar Creek	3,012	98.6	\$219.4	\$200
Subtotal KCMO	8,094		\$629.5	\$213
Greater KC Total	8,094		\$629.5	\$213
Greater Joplin Total	7,963		\$177.3	\$61
Greater Wichita Total	4,632		\$114.1	\$67
Slot Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn) from Others (")		\$125.6 \$48.5	\$341.4	\$467.0

Exhibit B-2: Slot Projections (\$mn / 2007\$) Likely Future / Baseline -- with New Facilities Elsewhere AND KS

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day
Woodlands	800	95	\$25.5	\$87
KCK Speedway	3,000	102	\$193.5	\$177
KCK Stateline				
KCK Middle				
Camptown	600	102	\$24.6	\$112
Penn Cherokee	900	102	\$26.6	\$81
Harrahs Mulvane				
Penn Wellington				
Marvel Wellington				
Dodge City	800	112	\$38.3	\$131
Subtotal Kansas Taxable	6,100		\$308.5	\$139
KCK 7th Street	450	78	\$13.8	\$84
4 Northeast KS Natives	3,293	117	\$150.3	\$125
Total Kansas	9,843		\$472.6	\$132
memo: Northeast Zone	3,800		\$219.0	\$158
memo: Southeast Zone	1,500		\$51.2	\$94
memo: South Central Zone				
Argosy Riverside	1,969	97.2	\$114.4	\$159
IOC KC	1,330	80.9	\$56.3	\$116
Harrahs NKC	1,783	103.5	\$132.1	\$203
Ameristar KC	3,012	98.6	\$173.5	\$158
Sugar Creek				
Subtotal KCMO	8,094		\$476.3	\$161
Greater KC Total	12,344		\$709.0	\$157
Greater Joplin Total	9,463		\$200.1	\$58
Greater Wichita Total	4,632		\$110.1	\$65
Slot Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn)		\$318.7	\$225.9	\$544.7
from Others (")		\$153.9	Ψ220.0	ψο 1 1.7

Exhibit B-2A: Detail for Sources of Consumer Slot Spending (\$000)

Baseline Before Any Casinos in South-Central Zone

	Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	Penn Cher	Harrhs Mul	Penn Well'ı	Marvel Wel	Dodge
Number of Slots Power Rating Win/Slot/Day	6,100	800 95 \$87	3,000 102 \$177			600 102 \$112	900 102 \$81				800 112 \$131
Kansas Tourists Kansas Locals	\$12,668 194,168	\$455 \$15,934	\$4,992 \$127,789			\$994 \$16,711	\$1,119 \$3,610				\$5,107 \$30,124
Kansas Total	\$206,836	\$16,389	\$132,781	\$0	\$0	\$17,706	\$4,729	\$0	\$0	\$0	\$35,231
Missouri Tourists Missouri Locals	\$9,733 77,649	\$666 \$8,162	\$6,423 \$50,347			\$1,145 \$4,887	\$1,448 \$14,254				\$52 \$0
Missouri Total	\$87,382	\$8,827	\$56,769	\$0	\$0	\$6,032	\$15,702	\$0	\$0	\$0	\$52
Okla + Ark Tourists Okla + Ark Locals	\$3,448 3,744	\$25 \$0	\$614 \$0			\$474 \$360	\$1,000 \$2,898				\$1,334 \$485
Okla + Ark Total	\$7,192	\$25	\$614	\$0	\$0	\$835	\$3,899	\$0	\$0	\$0	\$1,820
Iowa	\$1,428	\$93	\$1,308	\$0	\$0	\$8	\$12	\$0	\$0	\$0	\$7
Nebraska	\$2,446	\$89	\$1,421	\$0	\$0	\$9	\$14	\$0	\$0	\$0	\$914
Other Near	\$1,067	\$28	\$662	\$0	\$0	\$20	\$50	\$0	\$0	\$0	\$307
Frontage Traffic	\$2,201						\$2,201				
Total All Sources	\$308,545	\$25,451	\$193,548	\$0	\$0	\$24,609	\$26,607	\$0	\$0	\$0	\$38,332
total Tourists total locals	\$32,984 \$275,561	\$1,355 \$24,095	\$15,412 \$178,136			\$2,650 \$21,959	\$5,844 \$20,762				\$7,722 \$30,610

Note: Totals may not add due to rounding.

Exhibit B-3: Projection in Brief (\$mn / 2007\$) Marvel Wellington Slots Baseline

G	aming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day
	Woodlands	800	95	\$25.3	\$87
	KCK Speedway	3,000	102	\$191.9	\$175
	KCK Stateline				
	KCK Middle				
	Camptown	600	102	\$24.1	\$110
	Penn Cherokee	900	102	\$26.1	\$79
	Harrahs Mulvane				
	Penn Wellington				
	Marvel Wellington	2,000	110	\$111.5	\$153
	Dodge City	800	112	\$34.9 	\$120
	Subtotal Kansas Taxable	8,100		\$413.9	\$140
	KCK 7th Street	450	78	\$13.8	\$84
	4 Northeast KS Natives	3,293	117	\$145.6	\$121
	Total Kansas	11,843		\$573.3	\$133
	memo: Northeast Zone	3,800		\$217.3	\$157
	memo: Southeast Zone	1,500		\$50.2	\$92
	memo: South Central Zone	2,000		\$111.5	\$153
	Argosy Riverside	1,969	97.2	\$113.7	\$158
	IOC KC	1,330	80.9	\$56.2	\$116
	Harrahs NKC	1,783	103.5	\$131.3	\$202
	Ameristar KC	3,012	98.6	\$172.6	\$157
	Sugar Creek				
	Subtotal KCMO	8,094		\$473.8	\$160
	Greater KC Total	12,344		\$704.9	\$156
	Greater Joplin Total	9,463		\$196.0	\$57
	Greater Wichita Total	6,632		\$192.4	\$79
	Slot Spending in Total:		to Kansas	to Others	Total KS
	from Kansas (\$mn) from Others (")		\$407.5 \$165.8	\$183.4	\$590.8

Exhibit B-3A: Detail for Sources of Consumer Slot Spending (\$000)

Marvel Wellington Slots Baseline

	Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	Penn Cher	Harrhs Mul	Penn Well'	Marvel Wel	Dodge
Number of Slots Power Rating Win/Slot/Day	8,100	800 95 \$87	3,000 102 \$175			600 102 \$110	900 102 \$79			2,000 110 \$153	800 112 \$120
Kansas Tourists Kansas Locals	\$14,628 285,489	\$379 \$15,914	\$3,570 \$127,656			\$644 \$16,633	\$725 \$3,580			\$5,983 \$93,001	\$3,327 \$28,706
Kansas Total	\$300,118	\$16,293	\$131,226	\$0	\$0	\$17,277	\$4,305	\$0	\$0	\$98,984	\$32,033
Missouri Tourists Missouri Locals	\$10,984 77,507	\$663 \$8,157	\$6,393 \$50,321			\$1,139 \$4,842	\$1,440 \$14,187			\$1,298 \$0	\$52 \$0
Missouri Total	\$88,491	\$8,820	\$56,713	\$0	\$0	\$5,980	\$15,627	\$0	\$0	\$1,298	\$52
Okla + Ark Tourists Okla + Ark Locals	\$6,048 6,021	\$25 \$0	\$611 \$0			\$472 \$359	\$997 \$2,890			\$2,722 \$2,353	\$1,222 \$419
Okla + Ark Total	\$12,069	\$25	\$611	\$0	\$0	\$832	\$3,887	\$0	\$0	\$5,075	\$1,641
Iowa	\$1,467	\$93	\$1,307	\$0	\$0	\$8	\$12	\$0	\$0	\$39	\$7
Nebraska	\$3,043	\$88	\$1,407	\$0	\$0	\$9	\$13	\$0	\$0	\$632	\$894
Other Near	\$1,189	\$28	\$662	\$0	\$0	\$20	\$50	\$0	\$0	\$124	\$305
Frontage Traffic	\$7,530						\$2,201			\$5,329	
Total All Sources	\$413,896	\$25,347	\$191,918	\$0	\$0	\$24,126	\$26,095	\$0	\$0	\$111,480	\$34,931
total Tourists total locals	\$44,879 \$369,018	\$1,276 \$24,071	\$13,941 \$177,977			\$2,292 \$21,834	\$5,438 \$20,657			\$16,126 \$95,354	\$5,806 \$29,125

Note: Totals may not add due to rounding.

C. Comparative Projections / Slots Marvel Wellington

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Exhibit C-1: Slot Projections (\$mn / 2007\$) Marvel Wellington at Standard Size / Baseline Competition

Ga	aming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day
	Woodlands	800	95	\$25.3	\$87
	KCK Speedway	3,000	102	\$191.9	\$175
	KCK Stateline				
	KCK Middle				
	Camptown	600	102	\$24.1	\$110
	Penn Cherokee	900	102	\$26.1	\$79
	Harrahs Mulvane				
	Penn Wellington				
	Marvel Wellington	2,000	110	\$111.5	\$153
	Dodge City	800	112	\$34.9	\$120
	Subtotal Kansas Taxable	8,100		\$413.9	\$140
	KCK 7th Street	450	78	\$13.8	\$84
	4 Northeast KS Natives	3,293	117	\$145.6	\$121
	Total Kansas	11,843		\$573.3	\$133
	memo: Northeast Zone	3,800		\$217.3	\$157
	memo: Southeast Zone	1,500		\$50.2	\$92
	memo: South Central Zone	2,000		\$111.5	\$153
	Argosy Riverside	1,969	97.2	\$113.7	\$158
	IOC KC	1,330	80.9	\$56.2	\$116
	Harrahs NKC	1,783	103.5	\$131.3	\$202
	Ameristar KC	3,012	98.6	\$172.6	\$157
	Sugar Creek				
	Subtotal KCMO	8,094		\$473.8	\$160
	Greater KC Total	12,344		\$704.9	\$156
	Greater Joplin Total	9,463		\$196.0	\$57
	Greater Wichita Total	6,632		\$192.4	\$79
	Slot Spending in Total:		to Kansas	to Others	Total KS
	from Kansas (\$mn) from Others (")		\$407.5 \$165.8	\$183.4	\$590.8

Exhibit C-2: Slot Projections (\$mn / 2007\$) Penn Wellington at Standard Size / Baseline Competition

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day
Woodlands	800	95	\$25.3	\$87
KCK Speedway	3,000	102	\$191.9	\$175
KCK Stateline				
KCK Middle				
Camptown	600	102	\$24.1	\$110
Penn Cherokee	900	102	\$26.1	\$79
Harrahs Mulvane				
Penn Wellington	2,000	110	\$117.2	\$161
Marvel Wellington				
Dodge City	800	112	\$34.8	\$119
Subtotal Kansas Taxable	8,100		\$419.5	\$142
KCK 7th Street	450	78	\$13.8	\$84
4 Northeast KS Natives	3,293	117	\$145.5	\$121
Total Kansas	11,843		\$578.7	\$134
memo: Northeast Zone	3,800		\$217.2	\$157
memo: Southeast Zone	1,500		\$50.2	\$92
memo: South Central Zone	2,000		\$117.2	\$161
Argosy Riverside	1,969	97.2	\$113.7	\$158
IOC KC	1,330	80.9	\$56.2	\$116
Harrahs NKC	1,783	103.5	\$131.2	\$202
Ameristar KC Sugar Creek	3,012	98.6	\$172.6	\$157
Sugai Creek				
Subtotal KCMO	8,094		\$473.8	\$160
Greater KC Total	12,344		\$704.8	\$156
Greater Joplin Total	9,463		\$195.9	\$57
Greater Wichita Total	6,632		\$197.3	\$82
Slot Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn) from Others (")		\$412.8 \$165.9	\$182.1	\$594.9

Exhibit C-3: Slot Projections (\$mn / 2007\$) Harrah's Mulvane at Standard Size / Baseline Competition

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day
Woodlands	800	95	\$25.3	\$87
KCK Speedway	3,000	102	\$191.8	\$175
KCK Stateline				
KCK Middle				
Camptown	600	102	\$24.1	\$110
Penn Cherokee	900	102	\$26.1	\$79
Harrahs Mulvane	2,000	104	\$151.3	\$207
Penn Wellington				
Marvel Wellington				
Dodge City	800	112	\$35.1	\$120
Subtotal Kansas Taxable	8,100		\$453.8	\$153
KCK 7th Street	450	78	\$13.8	\$84
4 Northeast KS Natives	3,293	117	\$145.5	\$121
Total Kansas	11,843		\$613.0	\$142
memo: Northeast Zone	3,800		\$217.2	\$157
memo: Southeast Zone	1,500		\$50.2	\$92
memo: South Central Zone	2,000		\$151.3	\$207
Argosy Riverside	1,969	97.2	\$113.7	\$158
IOC KC	1,330	80.9	\$56.2	\$116
Harrahs NKC	1,783	103.5	\$131.2	\$202
Ameristar KC	3,012	98.6	\$172.6	\$157
Sugar Creek				
Subtotal KCMO	8,094		\$473.8	\$160
Greater KC Total	12,344		\$704.7	\$156
Greater Joplin Total	9,463		\$195.9	\$57
Greater Wichita Total	6,632		\$231.4	\$96
Slot Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn) from Others (")		\$452.6 \$160.4	\$180.1	\$632.7

Exhibit C-4: Slot Projections (\$mn / 2007\$) Summary: South-Central Proponents at Standard Size

G	aming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day
	Harrahs Mulvane	2,000	104	\$151.3	\$207
	Penn Wellington	2,000	110	\$117.2	\$161
	Marvel Wellington	2,000	110	\$111.5	\$153

Exhibit C-5: Slot Projections (\$mn / 2007\$) Marvel's Wellington Slots Match Marvel's Projections

Gaming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day
Woodlands	800	95	\$25.2	\$86
KCK Speedway	3,000	102	\$190.4	\$174
KCK Stateline				
KCK Middle				
Camptown	600	102	\$23.7	\$108
Penn Cherokee	900	102	\$25.6	\$78
Harrahs Mulvane				
Penn Wellington			1 .	
Marvel Wellington	2,000	134	\$187.5	
Dodge City	800	112	\$31.3 	\$107
Subtotal Kansas Taxable	8,100		\$483.7	\$164
KCK 7th Street	450	78	\$13.7	\$84
4 Northeast KS Natives	3,293	117	\$140.9	\$117
Total Kansas	11,843		\$638.3	\$148
memo: Northeast Zone	3,800		\$215.6	\$155
memo: Southeast Zone	1,500		\$49.3	\$90
memo: South Central Zone	2,000		\$187.5	\$257
Argosy Riverside	1,969	97.2	\$113.1	\$157
IOC KC	1,330	80.9	\$56.1	\$116
Harrahs NKC	1,783	103.5	\$130.5	\$201
Ameristar KC Sugar Creek	3,012	98.6	\$171.7	\$156
Subtotal KCMO	8,094		\$471.5	\$160
Greater KC Total	12,344		\$700.8	\$156
Greater Joplin Total	9,463		\$192.2	\$56
Greater Wichita Total	6,632		\$257.4	\$106
Slot Spending in Total:		to Kansas	to Others	Total KS
from Kansas (\$mn) from Others (")		\$454.4 \$184.0	\$165.7	\$620.0

^{*} Equates to Marvel's projection of \$222.9mn in 2014 in then-year dollars.

D. "Low" Projections / Slots Marvel Wellington

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Exhibit D: Projection in Brief (\$mn / 2007\$) Marvel Wellington Slots "Low"

Ga	aming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day
	Woodlands	800	95	\$25.3	\$87
	KCK Speedway	3,000	102	\$191.4	\$175
	KCK Stateline				
	KCK Middle				
	Camptown	600	102	\$23.1	\$105
	Penn Cherokee	900	102	\$23.2	\$71
	Harrahs Mulvane				
	Penn Wellington				
	Marvel Wellington	2,000	104	\$88.9	\$122
	Dodge City	800	112	\$35.0	\$120
	Subtotal Kansas Taxable	8,100		\$386.8	\$131
	KCK 7th Street	450	78	\$13.7	\$84
	4 Northeast KS Natives	3,293	117	\$145.1	\$121
	Total Kansas	11,843		\$545.7	\$126
	memo: Northeast Zone	3,800		\$216.7	\$156
	memo: Southeast Zone	1,500		\$46.3	\$85
	memo: South Central Zone	2,000		\$88.9	\$122
	Argosy Riverside	1,969	97.2	\$113.5	\$158
	IOC KC	1,330	80.9	\$56.1	\$116
	Harrahs NKC	1,783	103.5	\$130.9	\$201
	Ameristar KC	3,012	98.6	\$172.2	\$157
	Sugar Creek				
	Subtotal KCMO	8,094		\$472.7	\$160
	Greater KC Total	12,344		\$703.1	\$156
	Greater Joplin Total	9,963		\$198.8	\$55
	Greater Wichita Total	8,332		\$185.0	\$61
	Slot Spending in Total:		to Kansas	to Others	Total KS
	from Kansas (\$mn) from Others (")		\$386.1 \$159.6	\$198.7	\$584.8

E. "High" Projections / Slots Marvel Wellington

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Exhibit E: Projection in Brief (\$mn / 2007\$) Marvel Wellington Slots "High"

G	aming Facility / Location:	# Slots	Power Rating	Slot Win (\$mn)	win/slot/day
	Woodlands	800	95	\$25.3	\$87
	KCK Speedway	3,000	102	\$191.6	\$175
	KCK Stateline				
	KCK Middle				
	Camptown	600	102	\$24.0	\$110
	Penn Cherokee	900	102	\$26.0	\$79
	Harrahs Mulvane				
	Penn Wellington				
	Marvel Wellington	2,000	116	\$127.5	\$175
	Dodge City	800	112	\$34.2	\$117
	Subtotal Kansas Taxable	8,100		\$428.6	\$145
	KCK 7th Street	450	78	\$13.8	\$84
	4 Northeast KS Natives	3,293	117	\$144.6	\$120
	Total Kansas	11,843		\$586.9	\$136
	memo: Northeast Zone	3,800		\$216.9	\$156
	memo: Southeast Zone	1,500		\$50.0	\$91
	memo: South Central Zone	2,000		\$127.5	\$175
	Argosy Riverside	1,969	97.2	\$113.6	\$158
	IOC KC	1,330	80.9	\$56.2	\$116
	Harrahs NKC	1,783	103.5	\$131.1	\$201
	Ameristar KC	3,012	98.6	\$172.4	\$157
	Sugar Creek				
	Subtotal KCMO	8,094		\$473.4	\$160
	Greater KC Total	12,344		\$704.0	\$156
	Greater Joplin Total	9,463		\$195.3	\$57
	Greater Wichita Total	6,632		\$205.5	\$85
	Slot Spending in Total:		to Kansas	to Others	Total KS
	from Kansas (\$mn) from Others (")		\$418.5 \$168.5	\$178.6	\$597.1

Detail for Tables Marvel Wellington

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A. "As Was" Projections / Tables Marvel Wellington

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Exhibit A-1: Table Analysis in Brief (\$mn / 2007\$) "As Was" 2007 -- Before Any New Casinos Anywhere

Gaming Facility / Location:	# Tabs	Power Rating	Tab Win (\$mn)	win/tab/day
Woodlands KCK Speedway KCK Stateline KCK Middle Camptown Penn Cherokee Harrahs Mulvane Penn Wellington Marvel Wellington Dodge City				
Subtotal Kansas Taxable	0		\$0.0	
KCK 7th Street 4 Northeast KS Natives Total Kansas	59 59	111	\$27.3 \$27.3	\$1,269 \$1,269
memo: Northeast Zone memo: Southeast Zone memo: South Central Zone			,	¥ :,===
Argosy Riverside IOC KC Harrahs NKC Ameristar KC Sugar Creek	39 23 48 90	87.3 70.2 95.3 86.5	\$17.8 \$6.5 \$26.9 \$30.1	\$1,253 \$777 \$1,534 \$916
Subtotal KCMO	200		\$81.3	\$1,114
Greater KC Total Greater Joplin Total Greater Wichita Total	200 49 21		\$81.3 \$6.9 \$3.9	\$1,114 \$384 \$511
Table Spending in Tota	l:	to Kansas	to Others	Total KS
from Kansas (\$mn) from Others (")		\$20.6 \$6.7	\$38.5	\$59.2

Exhibit A-2: Table Projections (\$mn / 2007\$) "As Was" 2007 -- w Potential New Kansas Facilities Elsewhere

Gaming Facility / Location:	# Tabs	Power Rating	Tab Win (\$mn)	win/tab/day	
Woodlands					
KCK Speedway	100	102	\$44.1	\$1,209	
KCK Stateline					
KCK Middle					
Camptown					
Penn Cherokee	30	90	\$9.0	\$822	
Harrahs Mulvane					
Penn Wellington					
Marvel Wellington	20	100	¢ e 2	\$868	
Dodge City		100	\$6.3 	φουο	
Subtotal Kansas Taxable	150		\$59.5	\$1,086	
KCK 7th Street					
4 Northeast KS Natives	59	111	\$20.4	\$949	
Total Kansas	209		\$79.9	\$1,047	
memo: Northeast Zone	100		\$44.1	\$1,209	
memo: Southeast Zone	30		\$9.0	\$822	
memo: South Central Zone					
Argosy Riverside	39	87.3	\$10.9	\$768	
IOC KC	23	70.2	\$4.5	\$534	
Harrahs NKC	48	95.3	\$18.4	\$1,050	
Ameristar KC	90	86.5	\$21.7	\$660	
Sugar Creek					
Subtotal KCMO	200		\$55.5	\$760	
Greater KC Total	300		\$99.6	\$910	
Greater Joplin Total	79		\$15.1	\$525	
Greater Wichita Total	21		\$3.3	\$435	
Table Spending in Tota	al:	to Kansas	to Others	Total KS	
from Kansas (\$mn)		\$50.3	\$19.2	\$69.5	
from Others (")		\$29.6			

Exhibit A-3: Table Projections (\$mn / 2007\$) Marvel Wellington "As Was" 2007 (with New Kansas Facilities)

Gaming Facility / Location:	# Tabs	Power Rating	Tab Win (\$mn)	win/tab/day
Woodlands				
KCK Speedway	100	102	\$42.1	\$1,153
KCK Stateline KCK Middle				
Camptown				
Penn Cherokee	30	90	\$8.5	\$777
Harrahs Mulvane			·	·
Penn Wellington				
Marvel Wellington	65	100	\$19.8	\$836
Dodge City	20	100	\$4.9	\$669
Subtotal Kansas Taxable	215		\$75.3	\$960
KCK 7th Street				
4 Northeast KS Natives	59	111	\$17.9 	\$830
Total Kansas	274		\$93.2	\$932
memo: Northeast Zone	100		\$42.1	\$1,153
memo: Southeast Zone	30		\$8.5	\$777
memo: South Central Zone	65		\$19.8	\$836
Argosy Riverside	39	87.3	\$10.7	\$750
IOC KC	23	70.2	\$4.5	\$531
Harrahs NKC	48	95.3	\$17.9	\$1,022
Ameristar KC Sugar Creek	90	86.5	\$21.2	\$646
Subtotal KCMO	200		\$54.3	\$743
Greater KC Total	300		\$96.3	\$880
Greater Joplin Total	79		\$14.4	\$499
Greater Wichita Total	86		\$21.9	\$699
Table Spending in Total	l:	to Kansas	to Others	Total KS
from Kansas (\$mn) from Others (")		\$60.0 \$33.2	\$14.6	\$74.6

B. Baseline (Likely Future) Projections Marvel Wellington / Tables

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Exhibit B-1: Table Projections (\$mn / 2007\$) Baseline Before Any New Casinos in Kansas

Gaming Facility / Location:	# Tabs	Power Rating	Tab Win (\$mn)	win/tab/day
Woodlands KCK Speedway KCK Stateline KCK Middle Camptown Penn Cherokee Harrahs Mulvane Penn Wellington Marvel Wellington Dodge City				
Subtotal Kansas Taxable	0		\$0.0	
KCK 7th Street 4 Northeast KS Natives	59	111	\$26.4	\$1,224
Total Kansas	 59		\$26.4	\$1,224
memo: Northeast Zone memo: Southeast Zone memo: South Central Zone				
Argosy Riverside	39	87.3	\$17.6	\$1,238
IOC KC	23	70.2	\$6.5	\$773
Harrahs NKC	48	95.3	\$26.5	\$1,510
Ameristar KC	90	86.5	\$29.7	\$903
Sugar Creek				
Subtotal KCMO	200		\$80.2	\$1,099
Greater KC Total	200		\$80.2	\$1,099
Greater Joplin Total	104		\$9.5	\$251
Greater Wichita Total	35		\$4.4	\$346
Table Spending in Tot	al:	to Kansas	to Others	Total KS
from Kansas (\$mn) from Others (")		\$19.9 \$6.5	\$39.6	\$59.5

Exhibit B-2: Table Projections (\$mn / 2007\$) Baseline Before Any Casino in South-Central Zone

Gaming Facility / Location:	# Tabs	Power Rating	Tab Win (\$mn)	win/tab/day
Woodlands KCK Speedway KCK Stateline KCK Middle	100	102	\$43.4	\$1,189
Camptown Penn Cherokee Harrahs Mulvane Penn Wellington	30	90	\$6.3	\$575
Marvel Wellington Dodge City	20	100	\$6.2	\$843
Subtotal Kansas Taxable	150		\$55.8	\$1,020
KCK 7th Street 4 Northeast KS Natives	59	111	\$19.9	\$924
Total Kansas	209		\$75.7	\$993
memo: Northeast Zone memo: Southeast Zone memo: South Central Zone	100 30		\$43.4 \$6.3	\$1,189 \$575
Argosy Riverside IOC KC Harrahs NKC Ameristar KC Sugar Creek	39 23 48 90	87.3 70.2 95.3 86.5	\$10.8 \$4.5 \$18.2 \$21.4	\$760 \$532 \$1,037 \$653
Subtotal KCMO	200		\$54.9	\$752
Greater KC Total Greater Joplin Total Greater Wichita Total	300 134 35		\$98.3 \$15.4 \$3.7	\$898 \$315 \$292
Table Spending in Tota	l:	to Kansas	to Others	Total KS
from Kansas (\$mn) from Others (")		\$48.9 \$26.8	\$20.6	\$69.6

Exhibit B-2A: Detail for Sources of Consumer Table Spending (\$000)

Baseline Before Any Casinos in South-Central Zone

	Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	Penn Cher	Harrhs Mul	Penn Well'ı	Marvel Wel	Dodge
Number of Tables Power Rating Win/Table/Day	150		100 102 \$1,189				30 90 \$575				20 100 \$843
Kansas Tourists Kansas Locals	\$4,494 30,011		\$2,812 \$25,131				\$360 \$970				\$1,323 \$3,910
Kansas Total	\$34,505	\$0	\$27,942	\$0	\$0	\$0	\$1,330	\$0	\$0	\$0	\$5,233
Missouri Tourists Missouri Locals	\$2,097 15,525		\$1,913 \$12,140				\$179 \$3,385				\$6 \$0
Missouri Total	\$17,622	\$0	\$14,053	\$0	\$0	\$0	\$3,564	\$0	\$0	\$0	\$6
Okla + Ark Tourists Okla + Ark Locals	\$942 967		\$336 \$0				\$271 \$904				\$335 \$63
Okla + Ark Total	\$1,909	\$0	\$336	\$0	\$0	\$0	\$1,175	\$0	\$0	\$0	\$398
Iowa	\$401	\$0	\$399	\$0	\$0	\$0	\$2	\$0	\$0	\$0	\$1
Nebraska	\$631	\$0	\$481	\$0	\$0	\$0	\$2	\$0	\$0	\$0	\$147
Other Near	\$556	\$0	\$184	\$0	\$0	\$0	\$4	\$0	\$0	\$0	\$367
Frontage Traffic	\$220						\$220				
Total All Sources	\$55,842	\$0	\$43,394	\$0	\$0	\$0	\$6,296	\$0	\$0	\$0	\$6,151
total Tourists total locals	\$9,339 \$46,503		\$6,123 \$37,271				\$1,038 \$5,259				\$2,178 \$3,973

Note: Totals may not add due to rounding.

Exhibit B-3: Table Projections (\$mn / 2007\$)
Marvel Wellington Baseline

Gaming Facility / Location:	# Tabs	Power Rating	Tab Win (\$mn)	win/tab/day
Woodlands				
KCK Speedway	100	102	\$41.6	\$1,140
KCK Stateline				
KCK Middle				
Camptown				
Penn Cherokee	30	90	\$5.9	\$542
Harrahs Mulvane				
Penn Wellington				
Marvel Wellington	65	100	\$18.7	\$787
Dodge City	20	100	\$4.9	\$665
Subtotal Kansas Taxable	215		\$71.1	\$906
KCK 7th Street				
4 Northeast KS Natives	59	111	\$17.7	\$821
Total Kansas	274		\$88.8	\$887
memo: Northeast Zone	100		\$41.6	\$1,140
memo: Southeast Zone	30		\$5.9	\$542
memo: South Central Zone	65		\$18.7	\$787
Argosy Riverside	39	87.3	\$10.6	\$744
IOC KC	23	70.2	\$4.4	\$529
Harrahs NKC	48	95.3	\$17.7	\$1,012
Ameristar KC	90	86.5	\$21.0	\$641
Sugar Creek				
Subtotal KCMO	200		\$53.8	\$737
Greater KC Total	300		\$95.4	\$872
Greater Joplin Total	134		\$14.5	\$297
Greater Wichita Total	100		\$21.2	\$581
Table Spending in Total	l:	to Kansas	to Others	Total KS
from Kansas (\$mn) from Others (")		\$59.0 \$29.8	\$15.7	\$74.7

Exhibit B-3A: Detail for Sources of Consumer Table Spending (\$000)

Marvel Wellington Baseline

	Total	WoodInds	KC Spwy	KC statel.	KC mid	Camptown	Penn Cher	Harrhs Mul	Penn Well'	Marvel Wel	Dodge
Number of Tables Power Rating Win/Table/Day	215		100 102 \$1,140				30 90 \$542			65 100 \$787	20 100 \$665
Kansas Tourists Kansas Locals	\$2,671 44,064		\$1,119 \$25,099				\$91 \$937			\$997 \$14,427	\$464 \$3,601
Kansas Total	\$46,735	\$0	\$26,218	\$0	\$0	\$0	\$1,028	\$0	\$0	\$15,425	\$4,064
Missouri Tourists Missouri Locals	\$2,314 15,487		\$1,896 \$12,133				\$178 \$3,354			\$235 \$0	\$5 \$0
Missouri Total	\$17,801	\$0	\$14,029	\$0	\$0	\$0	\$3,532	\$0	\$0	\$235	\$5
Okla + Ark Tourists Okla + Ark Locals	\$1,933 2,093		\$314 \$0				\$256 \$891			\$1,131 \$1,155	\$232 \$48
Okla + Ark Total	\$4,027	\$0	\$314	\$0	\$0	\$0	\$1,147	\$0	\$0	\$2,285	\$280
Iowa	\$407	\$0	\$399	\$0	\$0	\$0	\$2	\$0	\$0	\$6	\$1
Nebraska	\$732	\$0	\$475	\$0	\$0	\$0	\$2	\$0	\$0	\$113	\$142
Other Near	\$627	\$0	\$184	\$0	\$0	\$0	\$4	\$0	\$0	\$78	\$361
Frontage Traffic	\$753						\$220			\$533	
Total All Sources	\$71,080	\$0	\$41,617	\$0	\$0	\$0	\$5,935	\$0	\$0	\$18,674	\$4,853
total Tourists total locals	\$9,435 \$61,645		\$4,385 \$37,233				\$753 \$5,182			\$3,092 \$15,582	\$1,205 \$3,648

Note: Totals may not add due to rounding.

C. Comparative Projections / Tables Marvel Wellington

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Exhibit C-1: Table Projections (\$mn / 2007\$) Marvel Wellington at Standard Size / Baseline Competition

Ga	aming Facility / Location:	# Tabs	Power Rating	Tab Win (\$mn)	win/tab/day
	Woodlands KCK Speedway KCK Stateline KCK Middle	100	102	\$41.8	\$1,144
	Camptown Penn Cherokee Harrahs Mulvane Penn Wellington	30	90	\$6.0	\$545
	Marvel Wellington	50	98	\$16.9	\$923
	Dodge City	20	100	\$5.0	\$685
	Subtotal Kansas Taxable KCK 7th Street	200		\$69.6	\$953
	4 Northeast KS Natives	59	111	\$17.9 	\$830
	Total Kansas	259		\$87.5	\$925
	memo: Northeast Zone	100		\$41.8	\$1,144
	memo: Southeast Zone	30		\$6.0	\$545
	memo: South Central Zone	50		\$16.9	\$923
	Argosy Riverside	39	87.3	\$10.6	\$746
	IOC KC	23	70.2	\$4.4	\$530
	Harrahs NKC	48	95.3	\$17.8	\$1,014
	Ameristar KC Sugar Creek	90	86.5	\$21.1	\$642
	Subtotal KCMO	200		\$53.9	\$738
	Greater KC Total	300		\$95.7	\$874
	Greater Joplin Total	134		\$14.6	\$299
	Greater Wichita Total	85		\$19.6	\$631
	Table Spending in Tota	l:	to Kansas	to Others	Total KS
	from Kansas (\$mn) from Others (")		\$58.3 \$29.1	\$16.0	\$74.4

Exhibit C-2: Table Projections (\$mn / 2007\$) Penn Wellington at Standard Size / Baseline Competition

Gaming Facility / Location:	# Tabs	Power Rating	Tab Win (\$mn)	win/tab/day
Woodlands				
KCK Speedway	100	102	\$41.7	\$1,144
KCK Stateline				
KCK Middle				
Camptown				
Penn Cherokee	30	90	\$6.0	\$545
Harrahs Mulvane			.	
Penn Wellington	50	98	\$17.5	\$959
Marvel Wellington	00	400	ሰ ር ዕ	# 000
Dodge City	20	100	\$5.0 	\$683
Subtotal Kansas Taxable	200		\$70.2	\$962
KCK 7th Street				
4 Northeast KS Natives	59	111	\$17.8	\$829
Total Kansas	259		\$88.0	\$931
memo: Northeast Zone	100		\$41.7	\$1,144
memo: Southeast Zone	30		\$6.0	\$545
memo: South Central Zone	50		\$17.5	\$959
Argosy Riverside	39	87.3	\$10.6	\$745
IOC KC	23	70.2	\$4.4	\$530
Harrahs NKC	48	95.3	\$17.8	\$1,014
Ameristar KC Sugar Creek	90	86.5	\$21.1	\$641
-				
Subtotal KCMO	200		\$53.9	\$738
Greater KC Total	300		\$95.6	\$873
Greater Joplin Total	134		\$14.6	\$298
Greater Wichita Total	85		\$20.2	\$651
Table Spending in Total	:	to Kansas	to Others	Total KS
from Kansas (\$mn) from Others(")		\$58.9 \$29.2	\$16.0	\$74.8

Exhibit C-3: Table Projections (\$mn / 2007\$) Harrah's Mulvane at Standard Size / Baseline Competition

Gaming Facility / Location:	# Tabs	Power Rating	Tab Win (\$mn)	win/tab/day
Woodlands				
KCK Speedway	100	102	\$41.6	\$1,140
KCK Stateline				
KCK Middle				
Camptown				
Penn Cherokee	30	90	\$6.0	\$544
Harrahs Mulvane	50	98	\$22.8	\$1,252
Penn Wellington				
Marvel Wellington				
Dodge City	20	100	\$4.9	\$675
Subtotal Kansas Taxable	200		\$75.3	\$1,032
KCK 7th Street				
4 Northeast KS Natives	59	111	\$17.7 	\$821
Total Kansas	259		\$93.0	\$984
memo: Northeast Zone	100		\$41.6	\$1,140
memo: Southeast Zone	30		\$6.0	\$544
memo: South Central Zone	50		\$22.8	\$1,252
Argosy Riverside	39	87.3	\$10.6	\$744
IOC KC	23	70.2	\$4.4	\$529
Harrahs NKC	48	95.3	\$17.7	\$1,012
Ameristar KC	90	86.5	\$21.0	\$641
Sugar Creek				
Subtotal KCMO	200		\$53.8	\$737
Greater KC Total	300		\$95.4	\$872
Greater Joplin Total	134		\$14.6	\$298
Greater Wichita Total	85		\$25.7	\$828
Table Spending in Total	l:	to Kansas	to Others	Total KS
from Kansas (\$mn) from Others (")		\$64.6 \$28.5	\$15.8	\$80.4

Exhibit C-4: Table Projections (\$mn / 2007\$) Summary: South-Central Proponents at Standard Size

G	aming Facility / Location:	# Tabs	Power Rating	Tab Win (\$mn)	win/tab/day
	Harrahs Mulvane	50	98	\$22.8	\$1,252
	Penn Wellington	50	98	\$17.5	\$959
	Marvel Wellington	50	98	\$16.9	\$923

Exhibit C-5: Table Projections (\$mn / 2007\$) Marvel's Tables Match Marvel's Wellington Projections

Gaming Facility / Location:	# Tabs	Power Rating	Tab Win (\$mn)	win/tab/day
Woodlands KCK Speedway KCK Stateline KCK Middle	100	102	\$41.4	\$1,134
Camptown Penn Cherokee Harrahs Mulvane Penn Wellington	30	90	\$5.9	\$536
Marvel Wellington	65	111	\$23.7	* \$1,000
Dodge City	20	100	\$4.6	\$628
Subtotal Kansas Taxable	215		\$75.6	\$963
KCK 7th Street 4 Northeast KS Natives	59	111	\$17.4 	\$806
Total Kansas	274		\$92.9	\$929
memo: Northeast Zone	100		\$41.4	\$1,134
memo: Southeast Zone	30		\$5.9	\$536
memo: South Central Zone	65		\$23.7	\$1,000
Argosy Riverside	39	87.3	\$10.6	\$742
IOC KC	23	70.2	\$4.4	\$529
Harrahs NKC	48	95.3	\$17.7 \$21.0	\$1,009 \$639
Ameristar KC Sugar Creek	90	86.5	ֆ21.U	\$039
Subtotal KCMO	200		\$53.7	\$735
Greater KC Total	300		\$95.1	\$868
Greater Joplin Total	134		\$14.3	\$293
Greater Wichita Total	100		\$26.0	\$713
Table Spending in Total	l:	to Kansas	to Others	Total KS
from Kansas (\$mn) from Others (")		\$61.3 \$31.6	\$15.2	\$76.5

^{*} Equates to Marvel's projection of \$28.2mn in 2014 in then-year dollars (not inc. poker)

D. "Low" Projections / Tables Marvel Wellington

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Exhibit D: Table Projections (\$mn / 2007\$) Marvel Wellington "Low"

Gaming Facility / Location:	# Tabs	Power Rating	Tab Win (\$mn)	win/tab/day
Woodlands KCK Speedway KCK Stateline KCK Middle	100	102	\$41.6	\$1,139
Camptown Penn Cherokee Harrahs Mulvane Penn Wellington	30	90	\$5.3	\$480
Marvel Wellington	65	92	\$14.8	\$625
Dodge City	20	100	\$5.0	\$678
Subtotal Kansas Taxable	215		\$66.6	\$849
KCK 7th Street 4 Northeast KS Natives	59	111	\$17.8 	\$825
Total Kansas	274		\$84.4	\$844
memo: Northeast Zone	100		\$41.6	\$1,139
memo: Southeast Zone	30		\$5.3	\$480
memo: South Central Zone	65		\$14.8	\$625
Argosy Riverside	39	87.3	\$10.6	\$744
IOC KC	23	70.2	\$4.4	\$529
Harrahs NKC	48	95.3	\$17.7	\$1,011
Ameristar KC Sugar Creek	90	86.5	\$21.0	\$640
Subtotal KCMO	200		\$53.8	\$736
Greater KC Total	300		\$95.3	\$871
Greater Joplin Total	144		\$14.7	\$279
Greater Wichita Total	128		\$18.5	\$396
Table Spending in Total	l:	to Kansas	to Others	Total KS
from Kansas (\$mn) from Others (")		\$56.5 \$27.9	\$17.1	\$73.6

E. "High" Projections / Tables Marvel Wellington

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Exhibit E: Table Projections (\$mn / 2007\$) Marvel Wellington "High"

Gaming Facility / Location:	# Tabs	Power Rating	Tab Win (\$mn)	win/tab/day
Woodlands KCK Speedway KCK Stateline KCK Middle	100	102	\$41.5	\$1,136
Camptown Penn Cherokee Harrahs Mulvane Penn Wellington	30	90	\$5.9	\$538
Marvel Wellington	65	108	\$22.2	\$935
Dodge City	20	100	\$4.7	\$639
Subtotal Kansas Taxable	215		\$74.2	\$945
KCK 7th Street 4 Northeast KS Natives	59	111	\$17.4 	\$810
Total Kansas	274		\$91.6	\$916
memo: Northeast Zone	100		\$41.5	\$1,136
memo: Southeast Zone	30		\$5.9	\$538
memo: South Central Zone	65		\$22.2	\$935
Argosy Riverside	39	87.3	\$10.6	\$743
IOC KC	23	70.2	\$4.4	\$529
Harrahs NKC	48	95.3	\$17.7 \$24.0	\$1,010
Ameristar KC Sugar Creek	90	86.5	\$21.0	\$639
Subtotal KCMO	200		\$53.7	\$736
Greater KC Total	300		\$95.2	\$869
Greater Joplin Total	134		\$14.4	\$294
Greater Wichita Total	100		\$24.6	\$673
Table Spending in Total	l:	to Kansas	to Others	Total KS
from Kansas (\$mn) from Others (")		\$60.7 \$31.0	\$15.3	\$75.9